

DEVELOPING INTELLIGENCE IN THE CORPORATE SECURITY ENVIRONMENT

Location: Thames Valley, UK

This programme is intended for security managers or security operators and advisors in a range of industry sectors which face significant threats from adversarial elements. It is designed to deliver understanding and capability enhancement of the advantages to be gained by using high-grade intelligence relating to threats to the people, assets, operations and reputation of a company. Using realistic scenarios drawn from experience gained in the corporate environment, the course will impart understanding of the value and effective employment of a security intelligence capability in the routine execution of business operations and corporate decision making. Participants will benefit from having a thorough understanding of the full range of security threats facing business and also an insight into the manner in which security supports enterprise-wide decision making.

CONTENT

Concepts of Intelligence

**Intelligence Architecture, Organising and Positioning
Direction and the Management Interface
Intelligence Function in the Business
Intelligence Support to Corporate Decision Makers, Risk
Analysis and Crisis Management
Collection Management & Intelligence Sources
Collation, Assessing / Grading Information and Databases
Principles, Processes and Psychology of Analysis
Dissemination Principles and Report Writing
Operational Management – The Legal Dimension (RIPA,
Corporate, national and VPSHR)
Operational Management – OPSEC and Intelligence
Liaison
Social Media and Intelligence
Exercises**

Concepts and Principles of Intelligence; What is Intelligence, Definitions, the Aim of Intelligence, The Development of Intelligence, The Data Intelligence Transition, Why Have Intelligence, Who Needs Intelligence, What Can Intelligence Deliver, What Intelligence Cannot Deliver, Factors, Constraints and Principles, Intelligence in a Hostile Security Operating Environment, The Intelligence Cycle.

Intelligence Architecture; Positioning the Intelligence Team in the Business, Lines of Authority and Reporting Chains, Doctrine, Standard Operating Procedures, Reporting Vehicles, Technological Infrastructure, The Human Element.

Direction and the Management Interface; Management Input - Direction, Resourcing, Intelligence Requirements, Requests for Information, The Intelligence Appreciation.

The Intelligence Function in the Business; Mission Statements, Executive Decision Making, Intelligence Products, Corporate Constraints.

12-16 March 2012
22-26 October 2012

**£2450* plus VAT
Includes 5 nights full board
accommodation**

Intelligence Support to Corporate Decision Makers Risk Analysis and Crisis Management; Generation of Early Warning, The value of Intelligence to Security Managers, Support to Operational Decision Makers, The interface with Corporate Social Responsibility, Support to Corporate Communications Strategies.

Collection Management and Intelligence Sources; Information Requirements Management, Formulating the Collection Plan, Sources – Human Sources, Open Sources, Technical Sources, Corporate Data.

Collation, Assessing and Grading of Information; Data formats, Recording Principles, Data Management Tools, Data Entry Principles, Grading the Reliability and quality of the Information, Circular Reporting, Corroboration.

Databases; Types of Databases, Spreadsheets, Relational Databases, Links and Relationships, Data Accuracy and Integrity.

Principles, Processes and Psychology of Analysis; Cognitive Processes, Evaluation, Grading, Comparison, Integration, Synthesis, Generation of Hypotheses, Inference Development, The Importance of Challenging Hypotheses and Objectivity, Judgement, Experience, Group Think.

Dissemination Principles and Report Writing; Reporting Vehicles and Formats, Visualisation Platforms, Style, Content, Classifications, Sanitisation, Customer Portals and Dashboards, Layered Delivery.

Operational Management – The Legal Dimension; VPSHR and Intelligence Operations, RIPA and Regulatory Environment, Corporate Constraints, The Host Nation and Espionage, Data Protection and Privacy Laws.

Operational Management – OpSec and Intelligence Liaison; Responsibility of Managers and Recipients, Dissemination Management, Control Strategies & Auditing of delivery / Receipt, Briefing Customers, Intelligence Liaison Outside the Corporate Environment.

Exercises; Information Gathering, Extraction of Essential Elements of Information, Grading, Analysis, Report Writing and Briefing Preparation.

***Non-residential fee available on request**

[Click here](#) to register. For further information please contact:

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